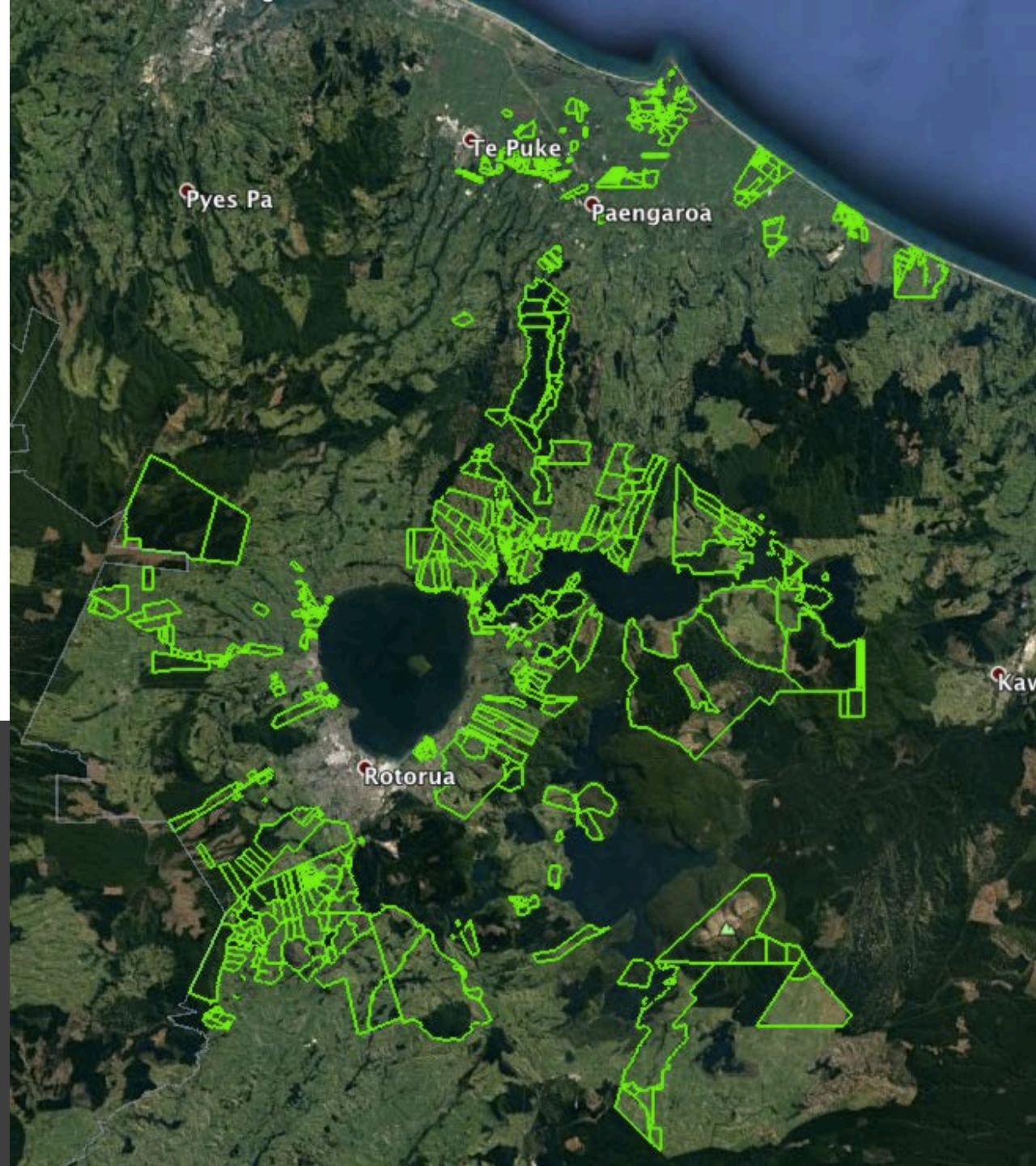


*“Whatitiri ki te rangi,
Ko Te Arawa ki te
whenua”*

Maori Land Service
Te Arawa Regional Case
Study Waananga

August 2017



Kaupapataka - Agenda

1. **Aronga** - focus of wananga and approach
2. **Whakapapa** - overview and background of the proposed Maori Land Service
3. **Te Arawa Whenua** – characteristics of our whenua
4. **Wawata** - aspirations for our whenua
5. **Nga Wero** - challenges for developing our whenua
6. **Punaha Tautoko** - views on current services, funds and support for Maori land development
7. **Te Anga Whakamua** - proposed solutions – Te Arawa MLS



Aronga

The focus of the wananga is to discuss and capture Te Arawa land owner views (owners and trustees) on:

- Aspirations for the development of our whenua
- Challenges for the development of our whenua
- Current services to support our whenua
- Solutions for a Te Arawa MLS

Tikanga

Tikanga to keep us focused and allow the korero to flow:

- Wahaina ou whakaaro – share your views
- Whakaaro whanui, whakaaro rautaki – think big, think strategically
- Kauga ka whakaiti – respect each others views
- Me u ki o tatau tikanga, kawa, matapono
- Ehara i te wananga hei tohetohe i te TTWM me nga nawe whenua – this isn't an opportunity to debate the TTWM reforms or whenua issues beyond the scope of this wananga

Whakapapa

- TTWM reforms have been underway for several years
- A key aspect of the reforms is the Maori Land Service (MLS)
- TPK have undertaken consultation throughout the motu to seek land owners views on the MLS
- Te Arawa owners voiced concerns to TPK at their February 17 MLS consultation at Pikirangi marae
- Te Arawa Primary Sector Inc. (TAPS) subsequently drafted a proposal (endorsed at a Te Arawa hui in April) outlining our views on the design and implementation of the MLS within Te Arawa

TAPS was established to provide a forum to explore new land-use and market opportunities, share information and participate in regional and national projects in an effort to lift economic performance and support the aspirations of Te Arawa mana whenua entities.

Ko wai a TAPS

- Established in 2011
- Forum that brings together 35 Trusts & Incorporations that administer Maori land within the Te Arawa rohe. But open to any TA entity with Maori land interests
- Collectively, TAPS members own, control or administer over 30,000 ha of Maori land within the primary sector (agriculture, horticulture, forestry, geothermal)
- Undertaken multiple research projects to assist Maori land development and collaboration in Te Arawa

Whakapapa

- TPK have designed aspects of the MLS, but realise more work is required, particularly regarding the development & advisory service, and;
- the role of iwi in the final design and implementation
- Iwi have recently been engaged by TPK to undertake regional case studies to further inform the development and advisory service
- TAPS have been engaged to develop a 'Te Arawa' case study
- We are one of 5 case studies around the motu

Māori Land Service

1. Māori Land Information and Registry

2. Advisory and Land Development Service

3. Owner Decision Making (Governance and Management)

4. Dispute Resolution



Land registration (consolidation of TPK, LINZ and MLC records in to one place):

- maintain title records (ownership interests, land area etc.)
- register decisions of owners
- maintain records of succession applications

Land Information & Advice

- enabling Maori land to be better utilised by its owners by having information, expert assistance and dispute resolution mechanisms readily available to owners in one place

Owner Decision Making Governance/Management

- assist owners to choose the right governance structure for their land
- assist in transitioning owners to the new governance structure
- information and expertise more readily available to Maori land owners

Alternative Dispute Resolution:

- appoint kaitakawaenga (mediators) to assist in resolving disputes
- enable dispute resolution based on tikanga or other methods (e.g., mediation) that do not involve a court

Before we start

Any information you provide will be analysed along with insight gained through an online survey, aiming to distribute this next week.

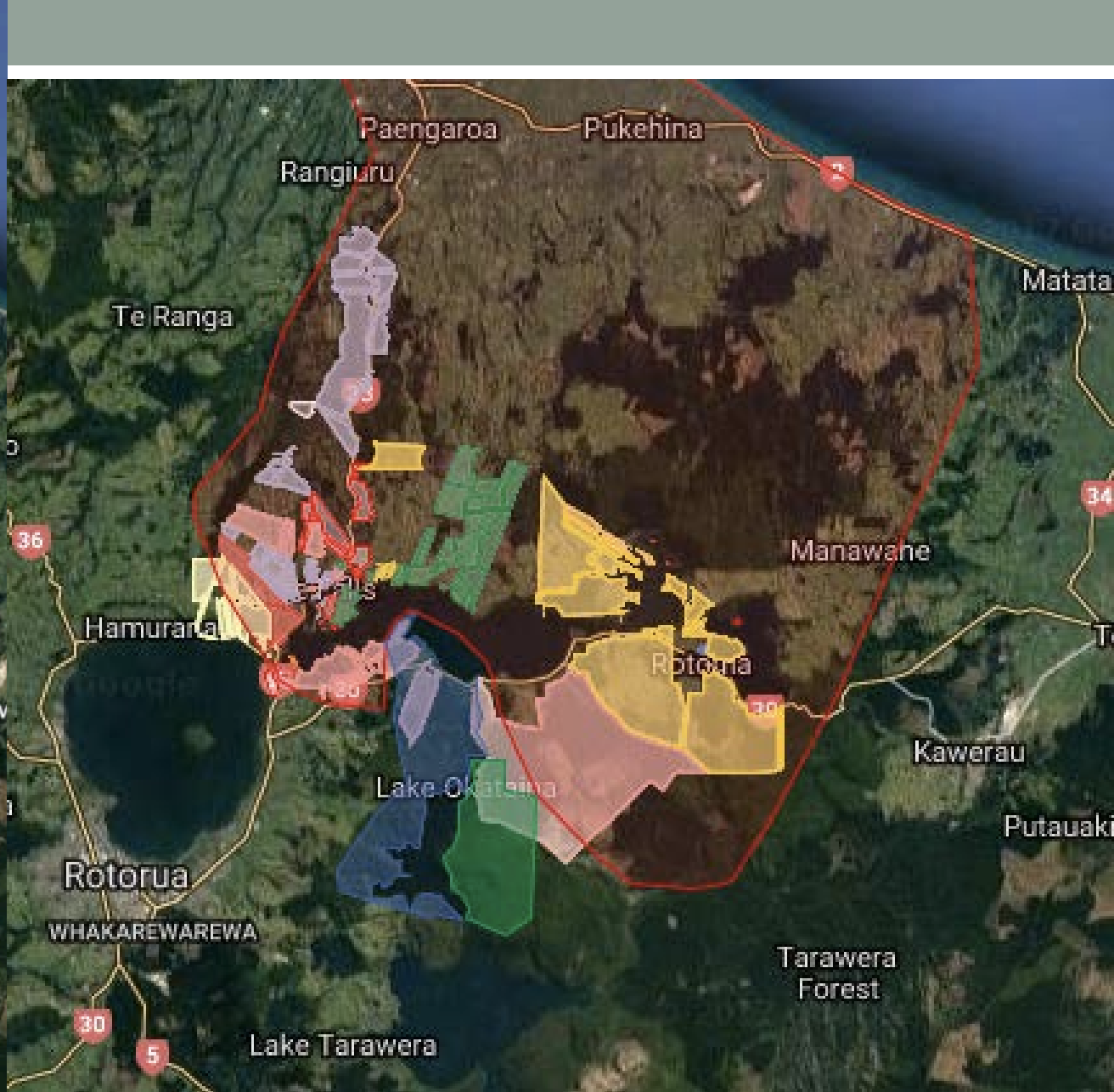
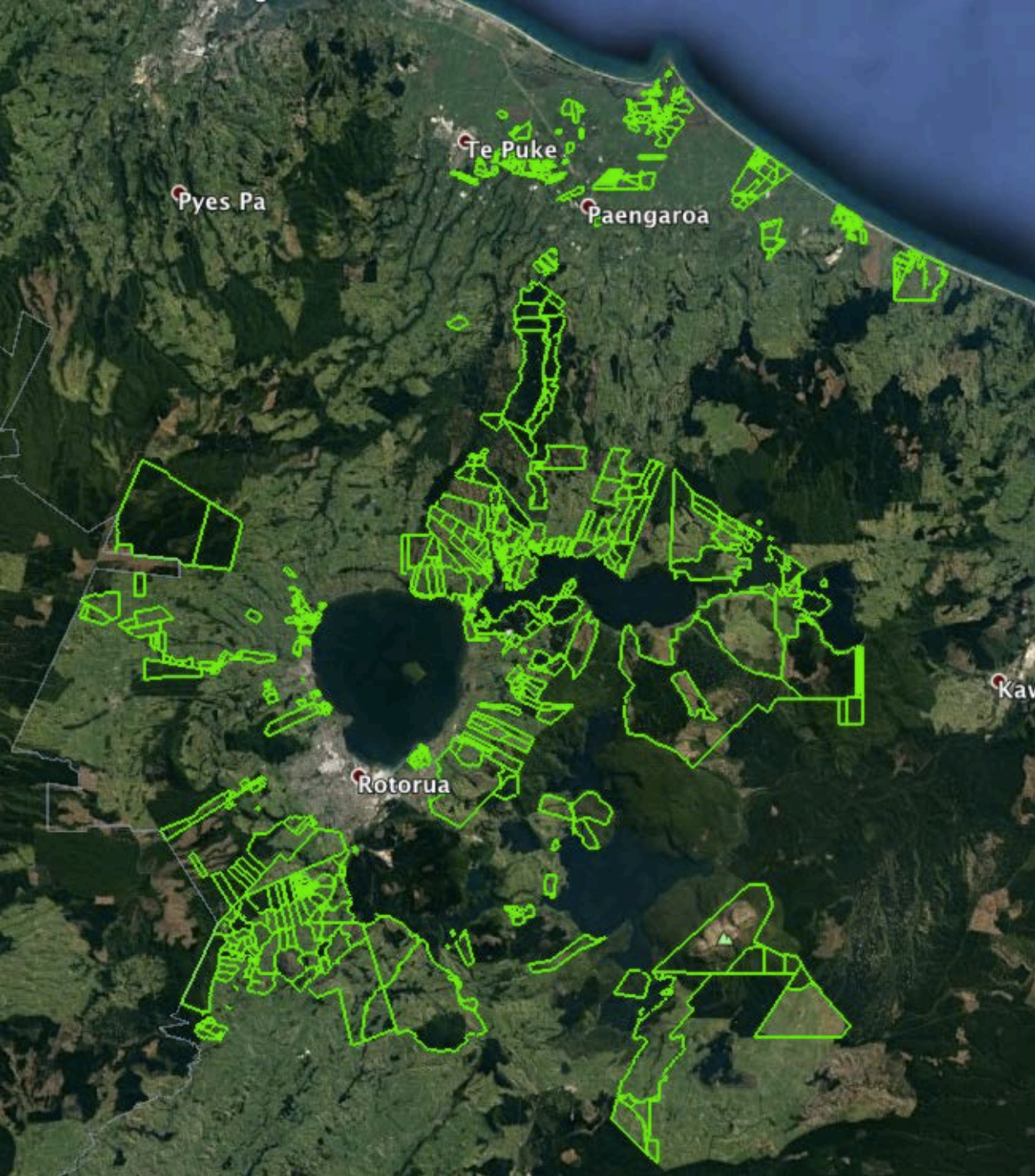
This information will then form a part of a 'Maori Land Productivity Report' that will inform the government in its final MLS design.

More importantly, it will help us as Te Arawa to support our land development and aspirations

Te ahua o to tatau Whenua

He taonga Maori, he taonga tuku iho, na matau nga hapu me nga iwi ano te mana whenua...

- Approx 2,000 blocks within our rohe
- 70-100,000 Ha or 30% (estimate) of all whenua within the Te Arawa rohe
- 80 – 90% of Māori land is already utilised
- 10 – 20% of all Māori land blocks are under-utilised or undeveloped
- Much of our land is in environmentally sensitive catchments
- Forestry is one of the largest uses of Māori , other significant uses include: dairy farming, dry stock farming, horticulture, residential and commercial leasehold property
- Rotorua's development is heavily dependent on the use of Māori land to achieve population and economic growth targets (potentially for Te Puke too)



Wawata mo te Whenua - Aspirations

Through korero with owners and trustees to date, we've identified the following aspirations:

- Economic return (balanced with other considerations)
- Environmental sustainability
- Working Together
- Supporting small and undeveloped whenua
- Holistic development
- Delivering for both current and future generations
- Mana motuhake – Ma Te Arawa mo Te
- Leveraging economic return for other purposes
- Alignment of whenua development/management with tikanga and kawa
- Papakainga development for affordable housing
- Job creation

Wahaina mai – we'd like to know

- Whether you agree/disagree with these statements; and/or
- If you have any other aspirations that have not been captured by these statements.

Note down your whakaaro on sticky notes, then korero as a roopu

Nga Wero - Challenges

Through korero with owners and trustees to date, we've identified the following challenges to developing Maori land:

- Governance capability – leadership, culture and succession
- Ourselves – politics, personalities, puhaehae, etc
- Access to Sufficient Capital
- Financial literacy and management tools
- Meaningful engagement with land owners
- Collective strategies and projects
- Re-establishing traditional tikanga in Māori land ownership and management
- TTWM and Council rules (and culture) constrain ability to develop or work through issues
- Limited access to relevant data and information regarding our whenua

Wahaina mai – we'd like to know

- Whether you agree/disagree with these statements; and/or
- If there are any other challenges that have not been captured by these statements.

Note down your whakaaro on sticky notes, then korero as a roopu

Punaha Tautoko – Support Services

Support services are those provided by government and other organisations to assist the development of Maori land, these may include:

Funds/ Grants

- Whenua Maori Fund (TPK)
- Commercial Advisors Fund (MBIE)
- Maori Agribusiness Pathways, Sustainable Funding Farm (MPI)
- Afforestation grants (MPI)

Services and Support

- Local council consenting processes and Maori land development support
- He Mauri Ohohoho BOP Maori economic development strategy – Maori land support
- Government agency advice and support, e.g. NZTE, MPI, TPK
- Industry support e.g. Dairy NZ, Forest Association, Beef + Lamd, Zespri etc.
- Accessing data and information regarding your whenua (e.g. GIS info, title info, zoning etc)

Wahaina mai – we'd like to know

1. How aware you are of support services and funds/ grants?
2. If you've tried to access/ utilise these services, What was your experience?
3. How could the focus or delivery of these services/ funds be improved to assist our whenua aspirations?

Note down your whakaaro on sticky notes, then korero as a roopu

Anga Whakamua – Te Arawa MLS

We've developed potential solutions to these challenges and aspirations, based on the idea of a Te Arawa led Maori Land Service.

Matapono - Guiding Principles. The service should ensure:

1. Ma Te Arawa mo Te Arawa
2. Align with Te Arawa Tikanga and Kawa
3. Growth of Te Arawa capability and capacity
4. Providing a convenient and efficient service
5. Robust Māori land information and data platform
6. Better access to funding and options that reduce barriers
7. Sustainable Land and People Development
8. Recruitment, development and retention of skilled land govenors and managers
9. Leadership and effective succession strategies for leadership growth
10. Centralising 'all' Māori land services, information and support under one structure

Te Arawa MLS

TA partner with TPK, govt agencies & local service providers to deliver MLS

TA aspirations, tikanga, kawa and values inform approach

TA consolidate all Maori land support to improve access and utilisation

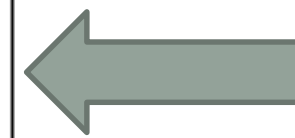
TA build on our knowledge, capability and capacity to support our whenua

TA indepth understanding of our whenua & people informs service design and implementation

- Designed to advocate for and position Te Arawa in future MLS development
- Responds to concerns about alternative models proposed
- Builds on the growing collaboration, mana motuhake and unity initiatives across Te Arawa e.g. Te Tatau, TAPS background
- Conceptual model

<p>Owner support: Providing advice, information and resources that enables more effective and efficient decision making.</p>	<p>Land development: Identifying, assessing and executing development options for land. This involves providing technical and specialist advice, information and resources.</p>
<ol style="list-style-type: none"> 1. Whenua Māori hub and navigators 2. Nau mai whenua portal 3. Whakapapa whenua 4. Establishment of governance structures 5. Establishment of whānau trusts 6. Establishment and support of marae, urupā and reservations 7. Tailored governance training 8. RMA and LGA policy and planning 	<ol style="list-style-type: none"> 1. Land use options analysis 2. Land development business plans 3. Capital raising solutions for new land development 4. Project funding proposals 5. GIS mapping and spatial planning 6. Land use diversification alternatives 7. Developing under-utilised land 8. Benchmarking and best practice resources and templates 9. Papakāinga development 10. Collective procurement 11. Value chain opportunities
<p>Registry Management: These services access, utilise and leverage the Māori land register to improve land owner relationship management.</p>	<p>Dispute Resolution: Resolve disputes and implement policies that mitigate or manage future disputes.</p>
<ol style="list-style-type: none"> 1. Establishing and managing an integrated IT solution for land trust/ incorporation registers 2. Administration of Māori land registry owner interface within Te Arawa 3. Customised information solutions 	<ol style="list-style-type: none"> 1. Dispute resolution mediators 2. Kaumātua or Pūkenga Māori support 3. Establishing custodian or advisory trustee arrangements 4. Independent trustees 5. Policy development

Ratonga – Potential Services



Key focus for today, but adcknowledge all services support each other

Wahaina mai – we'd like to know

Your views on the:

1. Guiding principles
2. Proposed services
3. Other things we should consider

Note down your whakaaro on sticky notes, then korero as a roopu

Next steps

- Online survey distributed to email and facebook networks
- GIS modelling – understanding the lay of our land and potential to develop
- Economic modelling – what's the potential value of better supporting our land development
- Final Report due to TPK in September
- Report informs national report on the productivity of Maori land and a business case to government re funding of the advisory and development aspect of MLS
- Te Arawa to keep exploring how we leverage the MLS opportunity to support our aspirations

The logo for Te Arawa Primary Sector Inc. is a red circle with the text "TE ARAWA PRIMARY SECTOR INC." written in red capital letters across its center.

TE ARAWA PRIMARY SECTOR INC.